



110 West Hastings Street, 2nd Floor  
Vancouver, British Columbia  
Canada

Jan 08, 2019

Antonius Bittmann  
Associate Vice President, Online Programs  
Rutgers University  
110 Bergen Street, Room 725B  
Newark, New Jersey 07103-2400  
United States

Dear Antonius,

On behalf of Lambda Solutions, thank you for the opportunity to present the following proposal to Rutgers University.

Lambda Solutions provides hosted and cloud-based learning management solutions, customization, training and support services, for a global customer base with over one million learners.

We consider e-learning to be a partnership between subject matter and training experts, learners, and the service provider. Our in-house solutions and support teams are committed to your success.

We're excited at the prospect of working with you, and supporting your envisioned learning environment! Please let me know if you have any questions or concerns about this quote.

Respectfully,

Tique Chandler  
Customer Success Manager



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**Created Date** Jan 8, 2019  
**Expiration Date** Apr 26, 2019  
**Quote Number** 00003518

<b>Prepared by</b>	Tique Chandler	<b>Contact Name</b>	Antonius Bittmann
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<b>Phone</b>	1-877-700-1118	<b>Phone</b>	(848) 932-9540
<b>Fax</b>	604-687-2404	<b>Fax</b>	

<b>Bill To</b>	Rutgers University Division of Continuing Studies- Business <a href="mailto:accountspayable@finance.rutgers.edu">accountspayable@finance.rutgers.edu</a>	<b>Ship To</b>	Rutgers University Division of Continuing Studies-Business Office 303 George St. Suite 606 New Brunswick, New Jersey 08901
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SKU	Product	Start Date	End Date	Description	Quantity	Price
SUB-ENT-M20K	Lambda Solutions Cloud Subscription *ENTERPRISE Plan* (Up to 20,000 Active Moodle Users)	06/01/2019	05/31/2020	<p>A full-service SaaS solution for your cloud-based, Learning Management System. Your subscription includes:</p> <ol style="list-style-type: none"> <li>1. Unlimited use of Zoola Analytics (brochure: <a href="https://hubs.ly/H09dJ0C0">https://hubs.ly/H09dJ0C0</a>)</li> <li>2. Dedicated Cloud Hosting (brochure: <a href="https://hubs.ly/H0dZZQn0">https://hubs.ly/H0dZZQn0</a>) <ul style="list-style-type: none"> <li>-a- 99.9% Uptime guarantee with option for High Availability (additional fee)</li> <li>-b- Up to 150 GB Storage (additional storage available)</li> <li>-c- Backups every 12 hours, stored 15 days</li> <li>-d- Custom URL (LMS mapped to your domain, such as <a href="http://learn.abccompany.com">learn.abccompany.com</a>)</li> <li>-e- Unlimited monthly data usage</li> <li>-f- 24x7x365 system monitoring</li> <li>-g- SSL Certificate</li> <li>-h- Unlimited Major and Minor upgrades (based on availability)</li> <li>-i- Option to remain on Lambda approved Long Term Release (LTR)</li> <li>-j- Disaster Recovery</li> <li>-k- One Testing site (periodic refresh) that includes up to 25GB of storage</li> <li>-l- Option to add-on additional Development site (additional fee)</li> </ul> </li> <li>3. Choose from the open source Moodle Boost, Moove, and Essentials themes or the Edwiser RemUI theme (additional fee)</li> <li>4. Lambda Complete approved plug-ins (brochure: <a href="https://hubs.ly/H0d-0d70">https://hubs.ly/H0d-0d70</a>) with option to install additional plug-ins (additional fee)</li> <li>5. Initial Moodle Enterprise Implementation service (up to 5 hours of live coaching and 4 hours for researching, prototyping, and testing workflows)</li> <li>6. Initial Zoola Analytics Implementation service (up to 2 hours of live coaching and 1 hour for researching, prototyping, and testing workflows)</li> <li>7. Single sign-on (SSO) configuration included (up to 4 hours)</li> <li>8. Unlimited VIP Technical Support (priority tickets, dedicated agent (pending availability), VIP SLA)</li> <li>9. Access to self-paced Courses and Resources in Lambda Learning Space</li> </ol>	1	80,888.00

SUB-STR-100	Additional Storage - 100GB	06/01/2019	05/30/2020	Subscription for 100GB in additional storage.	40	20,520.00
SUB-MDL-H5K	Moodle Managed Hosting - Professional - Up to 5,000 Users	06/01/2019	05/30/2020	Managed hosting in a secure private cloud. Includes 24x7x365 hosting system monitoring, 250GB storage, and one minor point release upgrade.	1	16,518.00
SUP-10BDL	Bundled Application Support - 10 Hours	06/01/2019	05/30/2020	Hosting bundled application technical support and troubleshooting for up to 3 client authorized contacts.	1	0.00
SUB-STR-100	Additional Storage - 100GB	06/01/2019	05/30/2020	Subscription for 100GB in additional storage.	40	20,520.00
Grand Total						138,446.00



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**Site 1: Rutgers University Moodle 3.5 (<https://moodle.rutgers.edu>)**

- Lambda Solutions Cloud Subscription \*ENTERPRISE Plan\* (Up to 20,000 Active Moodle Users)
- Unlimited Application Support
- Additional Storage - 4,000 GBs

**Site 2: Rutgers University Moodle 1.9 (<https://moodle1.rutgers.edu>)**

- Moodle Managed Hosting - Up to 5,000 Active Users
- Bundled Application Support - 10 Hours
- Additional Storage - 4,000 GBs


**Payment Terms:** Due on Invoice - Note: Grand Total excludes applicable taxes. Lambda accepts payment via cheque, e-transfer and wire transfer.

**Terms & Conditions:**

I am authorized to make this purchase and hereby accept your Quote, Statement of Work (if applicable) and payment terms under the conditions **stated at** <http://www.lambdasolutions.net/about/legal-information>, signed on May 16, 2012.

Michael Dunn

Category Manager

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
DocuSigned by:  
Signature:  2/11/2019 | 11:02:30 AM EST  
0E7FFAC4583243F... Date: \_\_\_\_\_

A scanned copy of this document is required to process your order. Alternatively, it can be faxed to 1(604) 398-3265.



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## About Lambda Solutions

Lambda Solutions provides learning and talent management solutions through an open platform.

Recognized as experts in learning and development, we have been building our experience since 2002. We enable organizations to educate, train, develop and retain employees. We are at experts that simplifying the complexity of talent management.

We support close to 1,000,000 learners across corporate, education and government markets. Our experience has allowed us to develop industry best practices and knowledge to ensure the success of your project.

## Lambda's Open Hosting Platform

Our fully managed professional hosting packages are designed to provide high performance hosting that delivers reliable and responsive performance.

Our hosting plans are based on the instance performance requirements of active usage. You can upgrade or downgrade service plans at any time, it's all about the end user experience and giving the best experience possible.

More on our platform:

- High availability server with 99.9%+ uptime commitment.
- 10 Gbps Fast Fiber network access backbone.
- 24x7x365 system management and maintenance.
- Software security patches and updates included.
- 24x7x365 hosting support including alerting.
- Daily application and data back-up stored for 7 days.
- Secure encrypted data transfer and FTP access to data.
- Includes server redundancy for security, power and network access.
- Data center built on Linux, Apache, MySQL, PHP and VMWare platforms or hosted with Amazon Web Services (AWS). We taking hosting seriously and our data centers hold the following certifications:

1. AWS Data Centers
  - SOC 1 / SSAE 16 (formerly SAS70)/ ISAE 3402
  - PCI DSS Level 1
  - ISO 27001
2. Canadian Data Centers
  - CSAE 3416 Type II

## About Our Technology

Our technology is based of Moodle and Totara learning and talent management platforms. These applications allow for the delivery of our e-learning and talent needs. The technology includes the ability to manage training, individual development plan, and includes robust reporting.

Being open source, it allows for extensibility into business critical systems and provides an incredible value for your budget dollar. The platforms also allow for freedom to innovate and ownership to give you the control over the code for the future.

## Themes, Training and Support

- All themes are standards based and cross browser tested.
- All themes are optimized for maximum performance.
- Online training is lead with an instructor who is a certified application specialist.
- Professional and Enterprise hosting tiers include staging and development instances at no charge.
- Basic hosting includes email support. Professional and Enterprise hosting includes email and phone support

To learn more about our Technical Support policy please refer to: <http://www.lambdasolutions.net/about/legal-information/technical-support-policy>